

## Summary

Reported Sales

\$20.7Bil

+1.7%

GAAP Net Income

\$4Bil

+32%

GAAP EPS

\$1.50

+34%

Non-GAAP EPS

\$1.88

+4.6%

## Segment Sales Details



WW Consumer

+0.9%



WW Pharmaceutical

+3.5%



WW Medical Devices

-0.5%

## Sales Mix



## Geographic Sales Change

United States

+1.4%



Western Hemisphere, ex. US

+2.6%



Europe

-1.4%



APAC, Africa

+6.6%



## Outlook



Reported Sales

\$82Bil

\$85.4-86.2Bil

FY19

FY20  
Projection

Non-GAAP EPS

\$8.68

\$8.95-9.10

FY19

FY20  
Projection

“As we enter into 2020 and this next decade, our strategic investments focused on advancing our pipelines and driving innovation across our entire product portfolio, position us well to deliver long-term sustainable growth and value to our shareholders.”

- Alex Gorsky, CEO

## Other Highlights

Gross profit

\$13.6Bil

+1.3%



Adjusted net earnings

\$5.02Bil

-6.4%



Effective tax rate

4.9%



# Johnson Johnson Financial Report

**Ontario. Department of Agriculture  
and Food**



## **Johnson Johnson Financial Report:**

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## **Table of Contents Johnson Johnson Financial Report**

1. Understanding the eBook Johnson Johnson Financial Report
  - The Rise of Digital Reading Johnson Johnson Financial Report
  - Advantages of eBooks Over Traditional Books
2. Identifying Johnson Johnson Financial Report
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Johnson Johnson Financial Report
  - User-Friendly Interface
4. Exploring eBook Recommendations from Johnson Johnson Financial Report
  - Personalized Recommendations

- Johnson Johnson Financial Report User Reviews and Ratings
- Johnson Johnson Financial Report and Bestseller Lists
- 5. Accessing Johnson Johnson Financial Report Free and Paid eBooks
  - Johnson Johnson Financial Report Public Domain eBooks
  - Johnson Johnson Financial Report eBook Subscription Services
  - Johnson Johnson Financial Report Budget-Friendly Options
- 6. Navigating Johnson Johnson Financial Report eBook Formats
  - ePub, PDF, MOBI, and More
  - Johnson Johnson Financial Report Compatibility with Devices
  - Johnson Johnson Financial Report Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Johnson Johnson Financial Report
  - Highlighting and Note-Taking Johnson Johnson Financial Report
  - Interactive Elements Johnson Johnson Financial Report
- 8. Staying Engaged with Johnson Johnson Financial Report
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Johnson Johnson Financial Report
- 9. Balancing eBooks and Physical Books Johnson Johnson Financial Report
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Johnson Johnson Financial Report
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Johnson Johnson Financial Report
  - Setting Reading Goals Johnson Johnson Financial Report
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Johnson Johnson Financial Report
  - Fact-Checking eBook Content of Johnson Johnson Financial Report

- Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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