

MANAGEMENT CONTROL SYSTEMS

Performance Measurement, Evaluation and Incentives

Kenneth A. Merchant & Wim A. Van der Stede

Fourth Edition

 Pearson

Book

Management Control Systems Van Der Stede

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Management Control Systems Van Der Stede:

Management Control Systems 4th Edition Kenneth Merchant, Wim Van der Stede, 2017-01-17 Management Control Systems Kenneth A. Merchant, Wim A. Van der Stede, 2003 Management control systems MCSs is a complex and multidimensional subject which is comprehensively and clearly addressed by this new book It assumes a basic level of knowledge of management accounting but it is suitable for upper level undergraduates who have taken a prior management accounting course as well as for postgraduates and practising professionals Features and benefits Combination of an extensive set of case studies text and real life examples creates a balanced picture of the concepts theories and issues surrounding the subject and equips students with the requisite skills to apply them to specific decision making situations that managers face Case study selection includes many Harvard Business School cases as well as a range of original cases covering businesses in Europe the USA and beyond Coverage of the latest management control related tools and techniques such as EVA and Balanced Scorecard Inclusion of findings of empirical research on the effectiveness of MCS design within different organizational settings provides a solid foundation to the subject Greater emphasis on management control in the context of strategy and planning offers students the opportunity to develop their analytical skills in this area Focus on the use and effects of financial results controls which dominate at managerial levels in all but the smallest organizations It also provides a broad treatment of alternative management controls that puts the financially oriented controls into the proper perspective The authors Professor Kenneth A Merchant is the current holder of the Deloitte Touche LLP Chair of Accountancy at the University of Southern California He is an experienced teacher consultant and the author of seven books Professor Wim A Van der Stede is Assistant Professor of management accounting and control at the University of Southern California He is an experienced author with his publications appearing in several different journals and he has taught in many different countries Management Control Systems Kenneth Merchant, Wim Van der Stede, 2016-02-03 With its unique range of case studies real life examples and comprehensive coverage of the latest management control related tools and techniques Management Control Systems is the ideal guide to this complex and multidimensional subject for upper level undergraduates postgraduates and practising professionals **Management Control Systems and Cross-Cultural Research** Michael Hanzlick, 2015-01-31 A fundamental challenge that management faces in the twenty first century is how to exercise adequate control i e how to guide and direct the behaviour of their subordinates With increasing globalisation firms witness a cross cultural impact too Of particular interest is the question of whether to use the standardized form of control similar to the home base of firms or whether to adapt their control practices to the local specificities Given the meagre state of the literature in management control with a cross cultural emphasis this study addresses a real world problem namely the question whether management control practices are configured similarly or differently across cultures Relying on a generalized industry sample across four countries Belgium Canada Germany and Poland this study sought to shed light on

one of the more intriguing questions does culture matter for specific control areas in particular for performance measurement performance evaluation and reward systems The theoretical foundations are grounded in the cultural framework of the GLOBE project accompanied by thoughts of new institutionalism stakeholder theory and contingency thoughts Hypotheses are tested by mean comparisons ANOVA ANCOVA The empirical findings highlight cultural differences for a broader set of control practices and deliver new insights into the intersection of culture and management control This dissertation crafts a novel topic with high relevance for both researchers and practitioners The study demonstrates areas for which management control practices should be adapted to the local needs and areas for which those practices could be harmonized in the whole company This monograph stresses some areas in which future empirical cross cultural research can benefit and some areas where conceptual thoughts could be advanced

Frontiers of Japanese Management Control Systems Eri Yokota,2023-04-10 This book provides a multilateral view of Japanese management control systems MCS presents the frameworks of MCS theory and integrates those systems based on quantitative and qualitative research Readers will learn how Japanese MCS were investigated by researchers and why they chose the existing frameworks Not only are the topics clarified with regard to Japanese MCS empirical evidence from Japan is also provided At the outset the frameworks of MCS used by Japanese researchers are explained and the reasons they choose those frameworks are investigated Following that exploration readers are shown a close examination of MCS which are thought to be difficult to understand in Japan In Japanese companies however these systems are generally used so in other words Japanese companies use MCS without considering its frameworks It is a baffling phenomenon thus a fine topic of research After a comprehensive review of the literature the current status of Japanese MCS is presented by using both quantitative and qualitative research By the end of the book readers will have a firm grasp of how Japanese firms use MCS and what MCS means for Japanese companies

Management Control Systems in Complex Settings: Emerging Research and Opportunities Zanin, Filippo,Comuzzi, Eugenio,Costantini, Antonio,2017-12-08 Organizations are constantly creating original initiatives product lines or implementing new workflows to remain competitive in the contemporary business world Employing optimum methods for efficient performance and timely completion of tasks is vital to the success of a business Management Control Systems in Complex Settings Emerging Research and Opportunities is a noteworthy reference work for the latest academic research on business management and the complexity involved in decision making direction measurement and the evaluation of a company Containing broad commentary on an assortment of relevant views and issues such as customer loyalty and reputation effective manufacturing processes and strategic issues in complex firms this book is optimally intended for business professionals managers and aspiring entrepreneurs as well as students and academics looking for groundbreaking analysis on the Three Vs model of inventory management and value creation

Management Control System in Smart and Sustainable Firms Domenica Lavorato,2025-02-26 In today s competitive environment smart technologies are

increasingly recognized as key enablers of corporate sustainability. In this new context, corporate management control systems integrate with the issues of smart technologies, sustainability, and inter and intra organizational collaboration as the driving elements of the firm of the future. This book proposes a management control framework for today's firms. It investigates the effectiveness of traditional management control systems in today's competitive environment and identifies potential limitations that may hinder their ability to effectively monitor modern organizations. Furthermore, the book explores whether these systems can be improved with complementary tools or if entirely new mechanisms are required. The book argues the need to adopt a new approach to control and a different lens for evaluating the activity of guiding the achievement of corporate objectives, paving the way for the conceptualization of a new management control system.

Management Control Systems - A Review Erik R. Strauss, 2015. The purpose of this paper is to review analytical conceptualizations of management control systems (MCS) that have been developed in the academic literature. By means of a systematic review, Tranfield et al. in *Br J Manag* 14: 207-222 (2003) a comprehensive analysis that encompasses both textbook approaches and research papers is provided. As a result, this article presents a landscape of possible MCS understandings. For the selection of textbooks, a survey among accounting researchers and a syllabi search were conducted. Hoffjan and Wimpener in *Schmalenbach Bus Rev* 58: 234-258 (2006), Merchant and Van der Stede *Management Control Systems: Performance measurement, evaluation, and incentives* 2nd edn, Prentice Hall, Harlow (2003), Anthony and Govindarajan *Management Control Systems* 12th edn, McGraw Hill, Boston (2007), and Simons *Performance measurement and control systems for implementing strategy*, Pearson, Upper Saddle River (2000) as the three top ranked textbooks were analyzed and used to generate criteria for the subsequent identification of relevant articles. Additional conceptual papers were included in the analysis. Accordingly, this paper contributes to the management control literature by presenting a review of analytical conceptualizations of MCS. In contrast to previous reviews, we compare analytical concepts of MCS at different categories such as definitions, purposes, types, and frameworks. Moreover, our review was conducted in a systematic manner, i.e. it follows a transparent and thorough process, and by doing this, it complements prior, not primarily objective reviews. Finally, we outline a map of the fragmented MCS landscape.

Modern Management Control Systems Kenneth A. Merchant, 1998. Appropriate for graduate and advanced undergraduate business courses that focus on management control systems. Prerequisite: management accounting. Uses the case study method to teach management control systems. Anyone interested in business management can benefit from the decision-making models and case analyses in this text.

Integrating Performance and Risk in a Management Control System Claudia Presti, 2021-11-15. This book presents a theoretical and empirical framework to interpret the possible configurations of the integration between performance management and risk management systems as part of management control systems. The book provides an overview of the development paths of these three systems, outlining the evolution and the current development of these disciplines, highlighting emerging issues and providing some original considerations. The

author uses both an inductive and deductive approach in shaping the proposed framework and includes the perspective of practitioners and academics on the topic Based on a multiple case study in listed companies and a survey administered to small and medium enterprises this book provides readers with valuable insights to adapt the proposed framework in different business contexts

Integrated Power Of Management Control Systems In Japan Eri Yokota,2025-04-11 The management control framework that originated in large scale manufacturing oriented industries has now expanded its scope in a variety of ways It has expanded from a focus on manufacturing companies to service companies non profit companies and so on The target group for applying the framework has also broadened from managers to employees The framework is also examined in terms of how it should be applied to promote sustainability in companies In this book Japanese researchers discuss the situations in which management control a tool born in Europe and the US is utilized in Japan Specifically the book focuses on various types of management control systems from manufacturing companies innovation companies service companies to non profit companies and explains the characteristics of these systems based Japanese organizations Readers of this book will understand how Japanese researchers are using the management control framework in the context of diversification and from there the application of the framework in Japanese organizations

Management Control Systems, Decision-Making, and Innovation Development Dawid Szutowski,2021-10-03 The systematic approach to innovation development today is one of the world s most prominent scientific fields and with good reason When applied correctly such system produces regular outcomes which consistently drive lasting competitive advantage Unfortunately as much as it is beneficial the orchestration of an undisturbed flow of multiple complex dynamic and flexible innovation development processes is structurally demanding In this book a recognised innovation management specialist sets the record straight offering a comprehensive approach to the improvement of innovation efficiency with the use of management control system Unlike other books on the subject it proposes original representation the CDI model of the relationships between management control system decision making quality and innovation system efficiency and explains why management control is fundamental to innovation management In addition to that inside the reader will find several original developments These include the info deficiency I D model depicting the various parameters hindering decision making in innovation development the product innovation development PID system offering the original function based approach to innovation management and the composite innovation index specially designed tool intended to evaluate the efficiency of an innovation development system It will be of interest to researchers academics practitioners and advanced students in the fields of management strategy and innovation Chapter 4 of this book is freely available as a downloadable Open Access PDF under a Creative Commons Attribution Non Commercial No Derivatives 4 0 license available at <http://www.taylorfrancis.com>

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Journal on Computer Science and Information Technologies Published by APTIKOM Organized by Aptikom Publisher and Pandawan CSIT is published three a year every March July and November Handbook of Management Accounting Research Christopher S. Chapman,Anthony G. Hopwood,Michael D. Shields,2011-09-14 Volume two of the Handbooks of Management Accounting Research consists of two groups of chapters The first draw together research that has focussed on particular management accounting practices The second set synthesise contributions to the literature that have been focussed within particular organisational contexts Volume two concludes with a review of research on how management accounting practice and research varies around the world Special pricing available if purchased as a set with Volume 1 Documents the scholarly management accounting literature Publishing both in print and online through Science Direct International in scope **Advances in Management Accounting** Chris Akroyd,Laurie L. Burney,2021-10-28 Advances in Management Accounting is a publication of quality applied research in management accounting The journal s purpose is to publish thought provoking articles that advance knowledge in the management accounting discipline and are of interest to both academics and practitioners **Outlines and Highlights for Management Control Systems** Cram101 Textbook Reviews,2010-12 Never HIGHLIGHT a Book Again Virtually all of the testable terms concepts persons places and events from the textbook are included Cram101 Just the FACTS101 studyguides give all of the outlines highlights notes and quizzes for your textbook with optional online comprehensive practice tests Only Cram101 is Textbook Specific Accompanys 9780273708018 Management Control Systems Kenneth A. Merchant,Wim A. Van der Stede,2023 Management Control Systems ,2019-09-24 Essay from the year 2019 in the subject Business economics Business Management Corporate Governance grade 1 0 Pforzheim University language English abstract This essay will critically discuss the different types of controls in three sections This essay aims to analyze the different types of control systems as well as their effectiveness their advantages and their disadvantages It will also focus on Tightness and costs Management Control Systems MCS vary considerably among different organisations There are several different forms of action control Management control choices are based on many factors The effectiveness tightness and costs of the different types of controls vary in any single situation and organisation Hence managing and implementing MCS is quite challenging *How Control Fosters Learning* Margret Stix,2012-02 Doctoral Thesis Dissertation from the year 2010 in the subject Business economics Business Management Corporate Governance grade 2 Vienna University of Economics and Business Institute for Strategic Management course Strategic Management language English abstract This dissertation brings together research on organizational control systems and research on organizational learning and organizational capabilities In doing so the question how control mechanisms and firm capabilities are associated with each other is examined I acknowledge that organizational control mechanisms are organizational routines that can modify or leverage strategic capabilities of firms through the fostering of organizational learning Analyzing the association of specific control strategies with specific organizational capabilities I

argue that alternate configurations of organizational control systems differ in terms of their complementarity or fit to certain organizational capabilities and that competitive advantage can be gained when organizations achieve an appropriate match of both. My hypotheses are tested using data from a survey of 238 manufacturing firms in Austria and Germany. Diese Dissertation verknüpft die bestehende Literatur zu den Themen Steuerungsmechanismen, Organisationales Lernen und Kompetenzen von Unternehmen. Insbesondere wird die Frage untersucht, wie Steuerungssysteme und organisationale Fähigkeiten zusammenhängen. Im Rahmen der Arbeit wird die These aufgestellt, dass Steuerungsmechanismen ähnlich wie organisationale Routinen wirken und die Fähigkeiten und Kompetenzen von Unternehmen beeinflussen bzw. deren Entwicklung fördern können. Im Rahmen einer empirischen Untersuchung wurden 238 Unternehmen der Maschinenbau-Branche in Deutschland und Österreich befragt. Basierend auf den Umfrageergebnissen lässt sich feststellen, dass verschiedene Konfigurationen von Steuerungsmechanismen besser zu bestimmten organisationalen Fähigkeiten passen.

Dhaka University Journal of Business Studies, 2018

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