

17 LINKEDIN PROFILE MUST-HAVES



1. USE KEYWORDS
Make sure your profile appears in search results by searching on keywords. Looking at the top results and noting the location and keywords used there. Note this. What about you?

2. PROFESSIONAL NAMES ONLY, PLEASE
LinkedIn means business and your name should be looking for solutions not gimmicks!

3. USE SERIOUS ABOUT YOUR PHOTO
Use a professional looking photo
STATISTIC: Adding a profile picture makes you 21% more likely to be viewed

4. OPTIMIZE YOUR LOCATION
People search for jobs by location. Be found in specific locations. Be found in specific LinkedIn find contacts close to you.

5. BRAND YOUR PROFESSIONAL HEADLINE
Include information that potential visitors to find out potential value to find out
110 Characters. Make them count!

6. CUSTOMIZE YOUR PROFILE URL
Use a customized URL like linkedin.com/in/NealSchaffer rather than linkedin.com/pub/nealschaffer/2a728971457

7. ALIGN YOUR INDUSTRY
Be open to taking a different perspective on your industry.

8. BE ACTIVE!
Update your status on a regular basis with insightful news within your industry.

9. EXPAND UPON YOUR PROFESSIONAL HEADLINE AND SUPPORT IT
Close the deal by making sure you have a headline that will get you a call or help, and many to initiate contact.

10. EMBRACE THE VISUAL
Show examples of your work, presentations, from slides, documents, from scribbled words.

11. GET CONNECTED!
If you don't have enough LinkedIn connections, you might not be getting the right kind of job offers. Reach out to your desired connections as you should.

12. DON'T IGNORE ENDORSEMENTS MANAGE THEM!
Endorsements might also affect how you appear in LinkedIn search
STATISTIC: More than 2 billion endorsements given by LinkedIn members
STATISTIC: Average number of endorsements per member: 3
A great way to be above average.

13. STRUT YOUR STUFF!
Add items to your profile, such as projects, and volunteering/causes and volunteering/causes
Looking to get your own business managers as an employer to formal work experience.

14. MAKE YOURSELF CONTACTABLE
If you don't have your contact information on your profile, you're not making it easy for people to find you.

15. BUILD CREDIBILITY WITH ENDORSEMENTS
A few real recommendations go a long way to establish your credibility. You've got to ask for them!

16. FULLY CONNECT WITH YOUR PAST
It's not possible to stay as current as you are if you don't connect with your past and so you can find them!

17. JOIN RELEVANT LINKEDIN GROUPS
There are more than 200,000 communities happening each minute across LinkedIn.
Joining a Group lets other contact you in your own time.
STATISTIC: 81% of users belong to at least one group.

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