



10 Proven Strategies on How to Generate Organic Leads

Complete Beginner Guide To Generate Leads Using AI Organically BATCH17 1465

Shreekant Pratap Singh



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The Art & Science of B2B Lead Gen: A Beginner's Guide That Doesn't Suck Shreekant Pratap Singh, 2025-07-23 Let's face it most B2B lead generation advice sucks. It's either outdated, overly complex, or written like a boring instruction manual from the 90s. This isn't that book. *The Art Science of B2B Lead Gen* is the real-world, step-by-step guide you wish you had when you started. Whether you're a startup founder, SDR, marketer, freelancer, or business owner looking to generate predictable leads without blowing your budget, this book was written for you. Packed with actionable strategies, modern tools, creative examples, and occasional sarcasm, this isn't a textbook; it's a tactical playbook. Inside, you'll discover how to build a crystal-clear Ideal Customer Profile (ICP), the difference between a lead and a waste of time, cold email and LinkedIn strategies that actually get replies, how to craft irresistible offers even if you hate selling, must-have tools for automating outreach and tracking success, why SEO landing pages and content still matter but only if done right, how to create lead magnets that don't suck, what your CRM should be doing and how to fix it if it's not, funny fails, real-world case studies, and oh-snap moments to learn from. A 30-day Launch Plan to go from zero to pipeline hero. What Makes This Book Different? Written in a fun, human tone, you won't fall asleep reading it. Balances practical how-to and strategy (aka the art and science). Helps you avoid expensive mistakes and wasted time. Designed specifically for B2B markets, not generic consumer stuff. Who Should Read This? Startup founders trying to get their first 100 customers. Freelancers or agency owners who want predictable deal flow. Salespeople and SDRs who need more leads and less rejection. Marketers building lead funnels and conversion campaigns. Anyone who says "I know my offer is great, I just need the right people to see it." About the Author: Shreekant Pratap Singh, Founder of Technosys IT Management Pvt Ltd, has helped companies across India, USA, UK, UAE, Canada, and Europe generate over 20,000 qualified B2B leads and close millions in revenue. With more than a decade of hands-on experience in sales, marketing, and tech-powered lead gen, he's packaged everything that works and left out what doesn't. Results You'll Get: A lead gen system that works in any B2B niche. Confidence to build scale and automate your outreach. The power to stop guessing and start closing. Whether you're just starting or tired of spinning your wheels, *The Art Science of B2B Lead Gen* will help you work smarter, sell faster, and grow bigger without the cringe. Add it to your cart and let's build your B2B pipeline empire. This guide doesn't suck. Promise.

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