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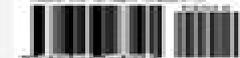
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**An Introduction to Quantitative Research Methods for Marketing** Ahmad Daryanto, 2025-06-03 This introductory text covers the foundational concepts and statistical applications of quantitative research techniques using SPSS and R Using step by step examples throughout the book is broken down into six core sections Part 1 covers an introduction to quantitative research methods and how to get started with SPSS and R Part 2 covers basic concepts in measurement data descriptions and distributions Part 3 discusses hypothesis testing and basic statistical tests Part 4 covers regression analysis Part 5 discusses advanced topics in regression analysis and analysis of variance and finally Part 6 covers advanced statistical methods Each chapter contains learning objectives and summaries to structure learning while breakout boxes provide tips and draw students attention to dos and don'ts in statistical research SPSS and R Action Boxes present step by step instructions on how to perform statistical tests and procedures with SPSS and R Review questions prompt self reflection on concepts taught in each chapter and are complemented by exercises that allow students to put their learning into practice A very applied text designed to make this complex subject accessible to students with no background in quantitative methods this book is valuable recommended and core reading for advanced undergraduate and postgraduate students studying business and marketing research methods business analytics marketing analytics statistical skills and quantitative methods Online supplementary resources include data sets and programming files

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years An introductory chapter describes the role of biography in the study of marketing thought and introduces the eight subjects in this collection Subsequent chapters describe the lives of Edward David Jones Simon Litman Henry Charles Taylor Percival White George Burton Hotchkiss Theodore N Beckman David D Monieson and William R Davidson focusing on their intellectual and professional contributions to the marketing discipline The biographies are based on rare archival materials some personal interviews and analysis of the subjects major works The final chapter draws lessons from the collection for marketing students and teachers Several important discoveries are reported that suggest opportunities for further research These stories will inform and inspire students of marketing

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