

## ETS Major Business Field Test Questions With Answers #6

In marketing research, a firm might consider using secondary data over primary data because

- A) secondary data usually cost less.
- B) secondary data are usually more accurate.
- C) primary data are usually non specific.
- D) primary data are likely to be outdated - correct answer a) secondary data usually cost less.

In organizational decision making, managers are able to exercise the greatest degree of discretion in the

- A) enforcement of internal policies.
- B) settlement of legal disputes.
- C) restructuring of outstanding loans.
- D) compliance with federal regulations - correct answer a) enforcement of internal policies.

The term "net working capital" refers to

- (A) inventories, receivables, and current notes and investments.
- (B) assets divided by liabilities.
- (C) current assets less short-term liabilities.
- (D) net assets left over after subtracting cost of goods sold - correct answer (C) current assets less short-term liabilities.

Dreamland Pillow Company sells the "Old Softy" model for \$20 each. One pillow requires two pounds of raw material and one hour of direct labor to manufacture.

Raw material costs \$3 per pound and direct production labor is paid \$4 per hour. Fixed supervisory costs are \$2,000 per month and Dreamland rents its factory on a five-year lease for \$4,000 per month. All costs are considered costs of production.

How many pillows must Dreamland produce and sell each month to earn a monthly gross profit of \$1,000?

- (A) 300
- (B) 350
- (C) 600
- (D) 700 - correct answer (D) 700

# Ets Major Field Test Study Guide

**Oscar Krisen Buros**



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**The Oxford Handbook of Assessment Policy and Practice in Music Education, Volume 1** Timothy S.

Brophy, 2019-01-02 In the music classroom instructors who hope to receive aid are required to provide data on their classroom programs Due to the lack of reliable valid large scale assessments of student achievement in music however music educators in schools that accept funds face a considerable challenge in finding a way to measure student learning in their classrooms From Australia to Taiwan to the Netherlands music teachers experience similar struggles in the quest for a definitive assessment resource that can be used by both music educators and researchers In this two volume Handbook contributors from across the globe come together to provide an authority on the assessment measurement and evaluation of student learning in music The Handbook s first volume emphasizes international and theoretical perspectives on music education assessment in the major world regions This volume also looks at technical aspects of measurement in music and outlines situations where theoretical foundations can be applied to the development of tests in music The Handbook s second volume offers a series of practical and US focused approaches to music education assessment Chapters address assessment in different types of US classrooms how to assess specific skills or requirements and how assessment can be used in tertiary and music teacher education classrooms Together both volumes of The Oxford Handbook of Assessment in Music Education pave the way forward for music educators and researchers in the field *The Sociology Student's Guide to Writing*

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Palomba, 2014-09-09 A comprehensive expansion to the essential higher education assessment text This second edition of [Assessment Essentials](#) updates the bestselling first edition the go to resource on outcomes assessment in higher education In this thoroughly revised edition you will find in a familiar framework nearly all new material examples from more than 100 campuses and indispensable descriptions of direct and indirect assessment methods that have helped to educate faculty staff and students about assessment Outcomes assessment is of increasing importance in higher education especially as new technologies and policy proposals spotlight performance based success measures Leading authorities Trudy Banta and Catherine Palomba draw on research standards and best practices to address the timeless and timeliest issues in higher education accountability New topics include Using electronic portfolios in assessment Rubrics and course embedded assessment Assessment in student affairs Assessing institutional effectiveness As always the step by step approach of

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*Getting Into Graduate School* Gregory J. Privitera, 2014-07-15 In this exciting new book, experienced author, professor, and teacher Gregory J. Privitera, 2013 Advisor of the Year at St. Bonaventure University and recipient of the SBU Award for Professional Excellence in Teaching in 2014, draws on his extensive expertise to give students a step-by-step plan for success in preparing for and applying to graduate school. Broad in scope and rich in detail, *Getting Into Graduate School* includes insights into how graduate school selection committees decide on candidates, a concrete freshman to senior year plan, and samples of application materials, resumes, and cover letters. This empowering book provides everything students in psychology and the behavioral sciences need to map their course to academic and professional success. Privitera helps students to keep their eye on a goal and a prize from day one of college, and he helps them to understand that long-term thinking can enhance all areas of life. Ramani Durvasula, California State University, Los Angeles. The single most impressive aspect is the concrete plan outlined for how students can plan for applying to graduate school as early as their freshman year. Stacy Bender, Alfred University.

*Improving Quality in American Higher Education* Richard Arum, Josipa Roksa, Amanda Cook, 2016-05-02 An ambitious, comprehensive reimagining of 21st-century higher education, *Improving Quality in American Higher Education* outlines the fundamental concepts and competencies society demands from today's college graduates and provides a vision of the future for students, faculty, and administrators. Based on a national, multidisciplinary effort to define and measure learning outcomes, the Measuring College Learning project, this book identifies essential concepts and competencies for six disciplines. These essential concepts and competencies represent efforts towards articulating a consensus among faculty in biology, business, communication, economics, history, and sociology disciplines that account for nearly 40 percent of undergraduate majors in the United States. Contributions from thought leaders in higher education, including Ira Katznelson, George Kuh, and Carol Geary Schneider, offer expert perspectives and persuasive arguments for the need for greater clarity, intentionality, and quality in U.S. higher education. College faculty are our best resource for improving the quality of undergraduate education. This book offers a path forward based on faculty perspectives nationwide. Clarify program structure and aims. Articulate high-quality learning goals. Rigorously measure student progress. Prioritize higher-order competencies and disciplinarily grounded conceptual understandings. A culmination of over two years of efforts by faculty and association leaders from six disciplines, this book distills the national conversation into a delineated set of fundamental ideas and practices and advocates for the development and use of rigorous assessment tools that are valued by

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**A Practitioner's Handbook for Institutional Effectiveness and Student Outcomes Assessment Implementation** James Oliver Nichols,1995

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**High Performing Colleges: Case and practice** Daniel Seymour,1996

**Assessment in Practice** Trudy W. Banta,1996

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Baldrige Criteria

ADE Bulletin Association of Departments of English,2002

*Agenda* Trustees of the State Colleges in Colorado. Meeting,1990

*Best Practices in Accounting Program Assessment* ,2003

*NCA Quarterly* ,1991

*North Central Association Quarterly* ,1991

**Psychological Testing** Thomas P. Hogan,2003

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*IU Newspaper* ,1990

*Academy of Management Annual Meeting* Academy of Management,2005

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