

# THE CAMP

## Business Plan

The Camp at Kalu Yala was founded in the fall of 2014 and aims to be the premier camping option for all travelers visiting Panama by using Kalu Yala's highland river valley to offer a unique opportunity to explore the country's natural beauty while experiencing alternative living in its simplest form. Our campsite is located in the Tres Brazos region of San Martín, Panama.

The Camp provides a one-of-a-kind camping experience that offers travelers the opportunity to experience the Panamanian rain forests in a camp setting with a hostel-like atmosphere. Travelers are able to immerse themselves in an off-the-grid lifestyle where they can test their limits by participating in both group and independent experiential outdoor activities and sustainable practices in an authentic setting.

Presently, our camp site is in the introductory stage. Future plans include creating working relationships with other companies and furthering our knowledge of the surrounding hiking corridors that can facilitate the continued travel of our guests, such as trips to San Blas. Furthermore, we hope to establish a full experience with shuttle services to the airport, Panama City, San Blas, and other surrounding areas. These expansions can hopefully be established by the end of 2018.

The backpacker community is the company's primary target market; being based only 1 hour outside of Panama City allows us to capture those travelers both at the beginning and ends of their time in Panama who are spending a few days in the city before moving on. We have no direct competition due to the fact that no other lodging option caters to tent and hammock camping. Alternatives to our product include hostels or providing personal camping gear to camp in the Chagres National Park or at a limited selection of beach hostels that allow camping on their grounds. Our product is unique because our budget-friendly nightly cost includes camping gear and meal 3 meals. We have a competitive advantage because of our association with the Kalu Yala name, our close proximity to Panama City, and our ability to offer Panamanian rain forest exploration.

The greatest risks associated with our business today are transportation to and from the Kalu Yala valley, rainy weather conditions during a large portion of the year, and being off a main travel corridor. We feel we can overcome these risks because of travelers' desire to learn more about Kalu Yala and our partnership with Tropical Treetops.

The management team is led by Chief Executive Officer Jimmy Sisco who initially developed the idea early in 2014 after Kalu Yala's successful TEDx Adventure event at the end of 2013 during which we hosted 120 people on our site for the first time ever. The Interim Accountant is Megan Palthem, who is also currently Kalu Yala Internship's CFO and Business Program Director. The Interim Camp Manager is Jackson Fox, who is also Kalu Yala Internship's Outdoor Recreation Director.

We are seeking \$500,000 which will enable us to formalize the camping areas and operations by building infrastructure such as a check-in/storage desk, hammock house, and kitchen, purchasing camping gear, establishing a large marketing campaign, and hiring 3 full-time staff members.

# Football Camp Business Plan Sample

**C Cleary**



## **Football Camp Business Plan Sample:**

*Relationship Marketing in Sports* Andre Buhler, Gerd Nufer, 2012-07-26 Relationship marketing is an important issue in every business. Knowing the customers and establishing, maintaining and enhancing long term customer relationships is a key component of long term business success. Considering that sport is such a big business today, it is surprising that this crucial approach to marketing has yet to be fully recognised either in literature or in the sports business itself. Relationship Marketing in Sports aims to fill this void by discussing and reformulating the principles of relationship marketing and by demonstrating how relationship marketing can be successfully applied in practice within a sports context. Written by a unique author team of academic and practitioner experience, the book provides the reader with the first book to apply the principles of relationship marketing specifically to a sports context. Case studies from around the world provide a uniquely global approach, applicable worldwide. Strong pedagogical features including learning outcomes, overviews, discussion questions, glossary, guided reading and web links, practical advice for professional, semi professional and non professional sporting organisations, a companion website providing web links, case studies and PowerPoint slides for lecturers. Relationship Marketing in Sports is crucial reading for both students and professionals alike and marks a turning point in the marketing of sports.

**Reading Football** Michael Oriard, 2000-11-09 Is football an athletic contest or a social event? Is it a game of skill, a test of manhood or merely an organized brawl? Michael Oriard, a former professional player, asks these and other intriguing questions in *Reading Football*, the first contemporary book about football's formative years. American football began in the 1870s as a game to be played, not watched. Within a brief ten years, it had become a great public spectacle with an immense following, a phenomenon caused primarily by the voluminous commentary about the game conducted in popular newspapers and magazines. Oriard shows how this constant narrative in football's early years developed many different stories about what the game meant: football as pastime, as the sport of gentlemen, as a science, as a game of rules and their infringements. He shows how football became a series of cultural stories about power, luck, strategy and deception. These different interpretations have been magnified by football's current omnipresence on television. According to Oriard, televised football now plays a cultural role of enormous importance for men, yet within the field of cultural studies, the influence of football has been ignored until now. From the book: A receiver sprints down the sideline, fast and graceful, then breaks toward the middle of the field where a safety waits for him. From forty yards upfield, the quarterback releases the ball; it spirals in an elegant arc toward the goalposts as the receiver, now for the first time, looks back to pick up its flight. The pass is a little high; the receiver leaps, stretches, grasps the ball, barely fingers clutching at the very moment that the safety drives a helmet into his unprotected ribs. The force of the collision flings the receiver backward, slamming him to the turf. This familiar tableau, this exemplary moment in a football game, epitomizes the appeal of the sport: the dramatic confrontation of artistry with violence, both equally necessary. *Popular Science Monthly and World's Advance*, 1922 [The Magazine of Business Arch](#)

Wilkinson Shaw, Edward John Mehren, 1927      **The Recruit's Playbook** Larry Hart, 2021-08-10 The Definitive Guide to Football Recruiting After reading this book one will have the confidence to make the best choice and be ready to succeed knowing they have already received the most valuable information there is Kirk Morrison former NFL player ESPN college football broadcaster ESPN Los Angeles radio host 1 New Release in Teen Young Adult Football Fitness Exercise School Education and Mindfulness Meditation This all in one game plan for young football players in search of a collegiate scholarship takes a deep dive into demystifying the football recruiting process Your play by play guide to scoring big The Recruit s Playbook is written to help guide preteens and teenage boys through their journey from high school football to college football As an alumni NFL draft pick turned D1 college football coach author Larry Hart utilizes his vast knowledge of the sport to help guide you through 9th to 12th grade highlighting what to do and when to do it It is one of the first college football books of its kind aimed to help high school athletes navigate college football recruiting Through clear and effective information that is easy to follow The Recruit s Playbook helps high school athletes each step of the way Be the best athlete you can be Coach Hart offers a holistic approach to being a top athlete and prospect From setting goals effectively prioritizing academic skills self advocacy asking the right questions building your brand establishing an online presence overcoming adversity and pro tips this playbook has you covered Also find An exclusive look into the football recruiting process Practical tips on how to balance an increasingly demanding teenage life Expert advice on how to be a standout NCAA football recruiting prospect If you enjoyed books like The Young Champion s Mind How to Think Train Thrive Like an Elite Athlete Shoot Your Shot or Trust the Grind then you ll love The Recruit s Playbook      **The Magazine of Business** ,1927  
*Youth's Companion* ,1925      Business ,1903      **Normal Instructor and Primary Plans** ,1921      **Normal Instructor and Teachers World** ,1921      American Illustrated Magazine ,1926      **New Outlook** ,1922      **Resources Survey for Latin American Countries** United States. Bureau of Educational and Cultural Affairs,1966      **Editor & Publisher** ,1929  
The fourth estate      Association Men ,1921      Management Secrets of the New England Patriots: Achievements, personnel, teamwork, motivation, and competition James Lavin,2005 The definitive account of the 2001 2004 New England Patriots Analyzes the many success factors underlying the team s two Super Bowl victories in three seasons Entertains with humorous insightful quotations from players coaches executives and owners while helping fans vicariously experience life as a New England Patriot Management Secrets is essential reading for any serious fan of Bill Belichick s Patriots and anyone seeking to build a great organization Vol 1 covers the team s achievements personnel teamwork motivation and competition Vol 2 to be published February 2005 James Lavin earned his economics Ph D at Stanford where he analyzed high performance work organizations like the Patriots He also holds degrees in political science Harvard magna cum laude economics London School of Economics and East Asian studies Stanford James grew up in Wayland MA cheering for many lousy Patriots teams      **Boys' Life** ,1952-09 Boys Life is the official youth magazine for the Boy Scouts of America Published

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**Readers' Guide to**

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