

## Chapter 1 Introduction to Services Marketing

### GENERAL CONTENT

#### Multiple Choice Questions

1. There are several reasons why the services sector is increasing in almost all countries around the world. Which is not one of the contributing reasons?
  - a. The knowledge-based industries are growing.
  - b. Countries are less dependent on agriculture.
  - c. Some manufacturing firms are now focusing on marketing services as well.
  - d. The construction and manufacturing industries are booming.
  - e. More companies are outsourcing some of their service components.(d; Moderate; p. 6)
  
2. Service markets are shaped by all of the following except \_\_\_\_\_.
  - a. government policies
  - b. social changes
  - c. global economic change
  - d. business trends
  - e. advances in information technology(c; Easy; p. 10)
  
3. The following are all business trends transforming service markets except \_\_\_\_\_.
  - a. push to increase shareholder value
  - b. growth of franchising
  - c. new agreements on trade in services
  - d. marketing emphasis by non-profit organizations
  - e. focus on quality and customer satisfaction(c; Moderate; p. 12)
  
4. The three broad categories of things processed in services are \_\_\_\_\_, \_\_\_\_\_, and \_\_\_\_\_.
  - a. people; physical objects; data
  - b. people; organizations; documents
  - c. people; data; projects
  - d. physical objects; data; documents
  - e. physical objects; organizations(a; Easy; p. 15)

# Marketing Essentials Chapter 1 Test

**Michael Rajnik**



**Marketing Essentials Chapter 1 Test:**

## **Marketing Essentials Chapter 1 Test** Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has become more apparent than ever. Its power to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Marketing Essentials Chapter 1 Test**," published by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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