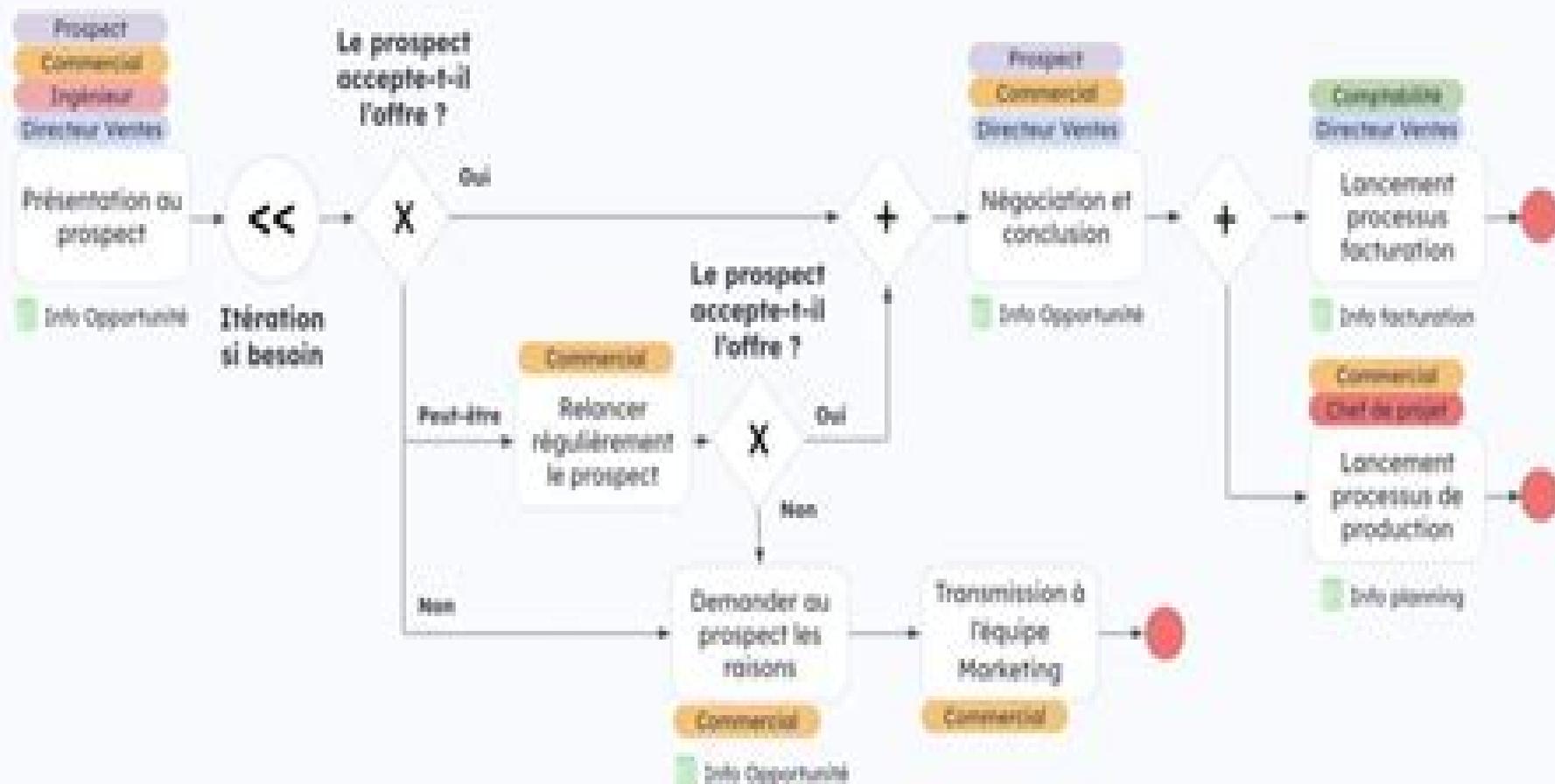




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Le commerce mobile Rosa-Linda Gutierrez,2018-03-13 Un guide pratique et accessible pour ma triser le commerce mobile Pour un nombre croissant d entreprises la vente en ligne n est plus per ue comme une menace mais bien comme une opportunit Apr s la cr ation des premiers sites de vente sur Internet c est au tour du volet mobile du commerce en ligne de se d velopper gr ce l essor des smartphones et des tablettes Le mobile change le rapport des clients aux produits et services en modifiant en profondeur leur parcours d achat et en favorisant l imm diatet Le m commerce est donc devenu un canal de vente incontournable que ne peuvent plus ignorer les enseignes et de ce fait la strat gie mobile de ces derni res doit s adapter en permanence Ce livre vous aidera Comprendre les enjeux du m commerce Identifier la solution mobile la plus adapt e vos besoins Utiliser le m commerce pour augmenter vos ventes Int grer le m commerce votre strat gie marketing Et bien plus encore Le mot de l diteur Avec l auteure Rosa Linda Gutierrez nous avons cherch pr senter aux lecteurs des conseils judicieux pour utiliser au mieux le m commerce Ce petit livre vous guide pas pas dans la mise en place d une strat gie commerciale efficace sur mobile

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Optimisation des interfaces e-commerce Sylvain Lys,2014-07-15 L optimisation

des interfaces est aujourd'hui un réel enjeu pour le e-commerce. Elle permet d'augmenter la marge des commerçants en réduisant le coût de l'apport de trafic en accroissant le nombre de commandes ou la valeur de celles-ci et ou en fidélisant les visiteurs. Présentation de l'offre, design, ergonomie, utilisabilité, satisfaction client, quels sont leurs rôles dans cette machine complexe qu'est un site e-commerce. Et surtout, quels sont les outils disponibles pour accroître leurs performances commerciales.

Developing M-Commerce Interactive Interface Through Scenario-Based Design [1], 2013

Adapting E-commerce Interface Design Principles for M-commerce Usability Niven Anghar, 2005 *The Effect of Interface Design on E-commerce Web Sites for Product Information Learning and Search Performance*, 2005

The e-commerce environment is emerging as a critical factor in a firm's success. Different web interface designs may determine whether firms keep or lose their customers. Web site design should allow customers to navigate and search product information naturally and with minimal cognitive effort. This study will suggest a cognitive process model of human users in transacting with the web site interface; it also will examine the effect of information search guidance in a web site on the understanding of the product and the acceptance of the Web information system. Declarative knowledge and production knowledge of a unified cognitive learning model will be investigated to explain how information is gained through web site navigation. Information search guidance in a web site will be objective web site characteristics: i.e. breadth and depth of hypertext structure as well as subjectively perceived evaluation of the web site interface design. The current study also will investigate the effect of Web navigation experience on a user's attitudes and beliefs: i.e. self-efficacy, task support, satisfaction and interface satisfaction. The result of Partial Least Square (PLS) and Multivariate Analysis of Variance (MANOVA) analyses shows that declarative knowledge of the product is not significantly related to antecedent variables of web site interface attributes nor to the dependent variables. Procedural knowledge, however, presents strong associations with interface design and web site system satisfaction and self-efficacy. Discussion about the results and conclusions is provided.

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